

## Case Study

Construction Industry Solutions Ltd (COINS) addresses a single market place – the construction industry. Their leading-edge knowledge of software in the construction industry stems from the 1980s and their combination of utilising both IT and construction professionals. This enables an innovative approach to their clients' requirements and because of the breadth of the COINS system the company is able to provide solutions for many specialist areas within the market place. COINS has an impressive list of construction companies as technology partners.



COINS offices in Slough

### The Requirement

The nature of their business means that dependence on their IT systems is paramount. The company wanted to ensure they had a solution in place that would protect the up-time of their systems and therefore alleviate the risk of loss of service to their clients through power disturbances. Technical Manager David Smith commented, "I found UPS Systems on the web and could see they were a large independent supplier. I was looking for a company that would have the knowledge and experience to provide the right solution for us and whose prices would be competitive."

### The Solution

As continuous up-time was a high priority for COINS, Account Manager Mark Trafford put forward the Riello Multi Dialog 10kVA UPS which offers a high reliability. The Riello product utilises double conversion on-line technology which ensures filtered, stabilised and regulated output, essential for continuous uninterrupted power. The system also provides advanced communication facilities with PowerShield<sup>2</sup> monitoring and shutdown software, ensuring a completely reliable solution.

***“ I was dealt with promptly and efficiently by UPS Systems and they were able to provide me with the ‘turnkey’ solution I required. I would not hesitate to recommend them to our clients. ”***

David Smith, COINS

## UPS Systems plc

Charnham Street • Hungerford • Berkshire RG17 0EJ

Tel: +44 (0) 1488 680500 Fax: +44 (0) 1488 686315

email: [sales@upssystemssystems.uk.com](mailto:sales@upssystemssystems.uk.com) web: [www.upssystemssystems.uk.com](http://www.upssystemssystems.uk.com)

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